



A trusted partner for offshore wind logistics

Clarksons Port Services has over 50 years' experience delivering vessel agency services and logistics management to the offshore energy sector. Since 2003, it has delivered marine integration services and coordination to over 50 wind farms.

Clarkson PLC is the world's leading provider of integrated services to the shipping and offshore markets. The Group employs over 2,000 people in 56 global offices across its four divisions. Founded in 1852, Clarksons offers its diverse and growing client base an unrivalled range of shipbroking services, sector research, on-hand logistical and technology support and full investment banking capabilities in all key shipping and offshore sectors. It continues to drive innovation across its business, developing digital solutions which underpin the Group's unrivalled expertise and knowledge with leading technology in the maritime industry.

Your integrated logistics partner for offshore wind

A division of the Clarksons Group, Clarksons Port Services (CPS) is dedicated to supporting marine and port operations, delivering integrated logistics management services. From 23 strategic locations in the UK and The Netherlands, Clarksons provides turnkey solutions for the provision of port agency, customs clearance & consultancy, crew change coordination, helicopter operations, freight forwarding, project logistics, warehousing & storage, bunker supply, quayside logistics management and supply chain management. In addition, CPS' sister company, Gibb Group, is the industry leading distributor and manufacturer of PPE and MRO.

In February 2023, CPS bolstered its service offering locations by acquiring DHSS, based in The Netherlands. Together, they provide extensive experience and commitment to providing comprehensive support for

marine and port operations. The list of services covers a broad spectrum, showcasing the company's versatility and ability to cater to various needs within the industry, CPS is a reliable and trusted partner in the supply chain.

Having a dedicated logistics partner for managing operations, not only underpins a commitment to efficiency and safety but also enhances the overall client experience. By centralising logistics operations, CPS can streamline processes, optimise resource allocation, and ensure timely and seamless transitions during operational activities offshore. This comprehensive approach not only reduces administrative burdens for clients but also instils confidence in the reliability and effectiveness of services. Offering such services can be a significant value proposition for clients.

Recent project wins

CPS's recent contract awards include, supporting multiple clients on the Moray West Offshore Wind Farm Project. With the project taking a multi contracting approach, there was a need for a reliable Port agent and logistics partner, who was able to support the shipping needs of the global supply chain for the project, as components converge on the Moray Firth.

The CPS Aberdeen and Invergordon offices have been working closely with the project team to ensure smooth operations of the numerous vessels on hire and operating in multiple geographies at any one time.

CPS' Invergordon office supported the vessel delivering monopiles from China

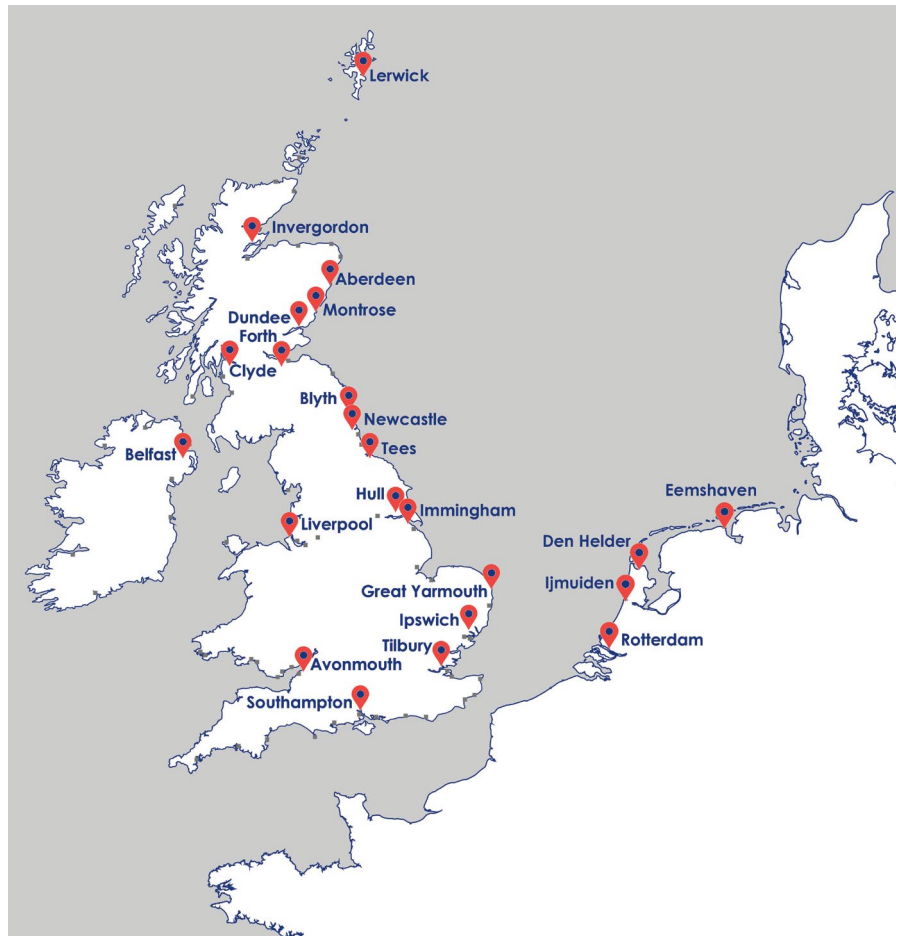


and Spain, which was shortly followed by assisting the installation vessel installing the monopiles. The company continue to support clients on the project with helicopter transfer services, customs clearance and freight forwarding. The broad scopes on the project started in June last year, and span a number of months to demonstrate, the full range of services that Clarksons offers, meeting client needs for straightforward shipping and logistics support.

It doesn't stop there; the Dundee office have been occupied supporting the Neart Na Gaoithe Offshore Wind project with loading of turbines on the Installation Vessel and the Montrose office assisting with CTV Management on Seagreen Offshore Wind Farm.

Clarksons Port Services plays a crucial role in providing clients with logistical coordination on Dogger Bank Wind Farm from both sides of the North Sea. This shows an excellent example of how the geographical coverage of Clarksons, ensures smooth operations supporting stakeholders involved in the development of the windfarm, where and when they require it. The coordination of services includes port logistics and helicopter services for cargo and crew.

The Netherlands team is busy supporting and unburdening clients working on Hollandse Kust Zuid and Hollandse Kust Noord windfarms, facilitating support bases



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in Port of IJmuiden for daily transfers to both windfarm projects. During this time, the Eemshaven facility is supporting various offshore windfarms in both the Dutch and German sectors.

'We manage the coordination of the delivered services to minimise cost expenditure and maximise efficiency for clients. The foundations we have put in place allows us to support multiple clients on numerous offshore wind projects, simultaneously. There is a huge pipeline of opportunity, and our experience and local presence, confirms CPS is ideal in supporting future wind projects!' concludes Paul Young, Account Manager, Offshore Energy at Clarksons Port Services.

Customs hub

CPS's customs hub continues its investment drive to meet increasing client needs as the

landscape of import and export movements continues to evolve due to ever changing customs regulations.

For businesses moving goods in or out of Great Britain, Northern Ireland, the Republic of Ireland, the EU and the rest of the world, CPS guides the client step by step through the process advising at each point of any changes due to Brexit and the implementation of the NI Protocol, and more recently the Windsor Framework.

Graham Cross, Business Development Manager for Customs & Freight at Clarksons Port Services, says: 'Many businesses come to us as they don't quite know where customs sit within their business, the responsibility often falls to the finance teams, so our expertise puts us in the best position to support businesses through the processes which apply to them. Every member of

the CPS customs team offers in-depth knowledge and is continually updating our customers on any changes of worldwide rules and regulations.'

Whether you are a large multinational company, a small business or an individual, a customs declaration is required for all goods imported into the UK customs territory across international borders. 'CPS offers a truly stress-free service whatever a business's requirements are. None of our customers must worry about whether they are doing something correctly or following every process because we take care of it all.'

Graham added that CPS are now offering a consultancy service to allow both existing and potential clients the opportunity to check that they are compliant and paying the correct levels of duty.



CPS Eemshaven Facility

Sustainability

As to be expected, CPS has taken steps to reduce its own carbon footprint and more widely reduce its environmental impact, by welcoming a Sustainability Manager to the team to actively track and reduce the company's CO₂, during projects and throughout the supply chain. This demonstrates a proactive approach by CPS to help further mitigate the company's environmental footprint.

The role of the Sustainability Manager is crucial in implementing sustainable practices, identifying areas for improvement, and driving initiatives to reduce emissions. By integrating sustainability considerations into decision-making processes, CPS can optimise operations, enhance efficiency, and contribute to long-term environmental sustainability.

'In The Netherlands we are certified as per CO₂ Performance Ladder', says Wim Schouwenaar, managing director in the Netherlands. 'The company is continuously focusing to realise energy savings and reduce CO₂ emissions in projects and the supply chain. This is so we can track and make visible what we use and have a better insight about how to reduce the carbon

footprint. The instrument is used as both a CO₂ management system as well as a procurement tool.'

Location development

The company has recently extended its presence in the Port of Eemshaven, constructing a new purpose built facility hosting office, warehousing and yard space. Included in the location, is a business centre for market related stakeholders to strengthen the location, by centralising a variety of related offshore wind service companies in one place. This helps to promote collaboration within the offshore wind industry.

Continuing with the developments, CPS is opening a new facility in Immingham which will accommodate offices, warehousing and yard space for the vessel agents and space for its sister company, Gibb Group.

CPS is a beneficiary of the Offshore Wind Growth Partnership Sharing in Growth Offshore Wind Programme. The participation and engagement in the programme aim to improve efficiency and productivity within the UK offshore supply chain. During this programme CPS' mindset reflects a proactive approach to business, where

change is seen as a catalyst for progress. It highlights Clarksons' agility and willingness to embrace new opportunities, ultimately driving sustained growth and success in a rapidly changing world.

'Our focus for 2024 and beyond is further investment in the offshore wind sector. CPS, and Gibb Group, are exceptionally well placed to serve their customers in the UK, Dutch and German sectors as well as further afield for the future large investment in offshore wind farms. Our long history of working with developers, installation companies and the large supply chains provide the experience and knowledge to exceed our customers' expectations,' advises David Rumsey, CPS Managing Director.

By staying attuned to emerging trends, leveraging technological advancements, and fostering strong relationships, Clarksons positions itself to thrive amidst industry transformations. As the demand for renewable energy solutions, such as offshore wind, continues to rise, it is at the forefront, providing indispensable services and expertise to clients navigating this evolving landscape.

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