

## Press Release

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Houston, Texas/Bremen, Germany

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Page 1/2

## A record year for Deutsche Windtechnik USA in 2020, with over 1 GW added in turbine maintenance

**The US unit of Deutsche Windtechnik, founded in 2018, can look back on an outstanding record year. This year alone the US branch has experienced a growth of more than 700% where the growth is expected to continue in 2021. Particularly noteworthy are the new contracts that have made the company responsible for more than 1 GW in the US alone. The increase in service contracts is being shouldered by more than 100 new employees taken on in the operational and administrative areas. Among them are experts in Mitsubishi and GE turbine technology, which are new additions to the service portfolio. Training programs have been developed in the technical and safety areas to ensure that the team meets the demands with high quality and safe work.**

### **1 GW mark exceeded in November - resulting in 10 GW company-wide**

The success of Houston-based Deutsche Windtechnik Inc. is driven by the number of new service contracts for Siemens, GE and now to include Mitsubishi. Adding Mitsubishi to the portfolio has brought in 724 MW under long-term contracts resulting in a total output of more than 1,300 MW in the US alone this year. At the same time, the entire Deutsche Windtechnik Group celebrates 10 GW rated power under maintenance contract globally.

Executing the new projects requires an adjustment of the existing structure in accordance with the growth. The number of employees has more than tripled in one year being 139 in total now. That includes more than 90 technicians who are carrying out maintenance and repair on wind turbines across 14 states. To keep the service at the highest level of quality, Deutsche Windtechnik has invested in growing the training department in the US to offer the latest standard of technology through the in-house developed training program customized to each turbine technology. In addition, the strategically chosen decentralized approach ensures fast response times and quick communication and decision making processes as Deutsche Windtechnik continues to grow.

### **Customer benefits through individual services**

In addition to the usual maintenance activities for wind turbines under long-term contracts, Deutsche Windtechnik in the US also provides other important specialized services to help wind farm owners achieve optimal operation of their wind turbines. In 2020, this included exclusive commissioning and maintenance of battery storage, end of warranty and construction inspections, major component replacements and technology-related upgrades.

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Page 2/2

### **Investment in the team and client feedback paramount for future growth path**

For Melf Lorenzen, Managing Director of Deutsche Windtechnik in the US, employee growth and customer feedback are paramount for the continuation of the path in becoming the most trusted O&M provider. "Our foundation consists of investing in our team through the latest technical training and expertise along with individual development not to mention fostering company culture. By checking the pulse through the internationally recognized **NPS Survey System** continuously, we ensure to stay client-centric and continue improving the safety and performance of renewable projects together with the wind farm owners we partner with."



#### **Illustration 1**

Deutsche Windtechnik is building further structures in the US in response to the strong growth.

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### **About Deutsche Windtechnik AG**

Bremen-based Deutsche Windtechnik AG offers a single-source full technical maintenance package for wind turbines in Europe, the USA and Taiwan. The company operates both onshore and offshore. More than 5,800 wind turbines are serviced worldwide, by over 1,800 employees, under permanent maintenance contracts (basic and full maintenance). Its system engineering focuses on Vestas/NEG Micon, Siemens/AN Bonus, Nordex, Senvion, Fuhrländer, Gamesa, Enercon, Mitsubishi and GE turbines. Further information: ***deutsche-windtechnik.com***

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