

Press release

Swiss greentech company shows how consulting processes for PV systems can be simplified - for free

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With its digital solution, Eturnity AG has managed to simplify the daily work of over 180 installers and energy suppliers throughout Europe. The Swiss greentech company accomplished this by developing two easy-to-use software solutions designed to facilitate planning and sales of residential PV and heating systems. The result for customers: Up to 80% time savings in consulting and quotation processes and up to 30% more deals.

Simplify your everyday work now – free of charge for two weeks

Software solutions from Eturnity are now also available in the UK, and customers such as Solar South West Ltd. are already using the software solution successfully.

In order to allow even more British customer consultants to experience the benefits of the solution for themselves, the Swiss company offers a free two-week trial period to all interested parties. "We hope that this will enable us to remove potential initial obstacles for the installation companies and energy suppliers. They should be able to test how and whether our digital solution simplifies their everyday work without having to invest money beforehand. Throughout the test phase, our support team is available for all questions free of charge. We are looking forward to seeing which innovative companies will choose to benefit from our software."

Recognize and overcome a challenge

The concept of our solution was established when Matthias Wiget, CEO of Eturnity, in his everyday work was confronted with the same problem that many installers still face today: the effort from consultation to installation was just too much.

He therefore set out to develop a solution to the problem: "In the face of current climate challenges it is just no longer acceptable that customer consultants in the renewable energy sector often spend 12 to 20 hours in order to ultimately convince a customer to buy a PV system. With our software installers profit from a one-stop-solution that automates, standardizes and simplifies acquisition, consulting, planning and sales of PV systems and battery storage."

Feedback from homeowners is continuously incorporated into the graphics, overviews, and simulations. "For us it is essential not to generate any technical graphics. We simulate a PV system and show in an easy-to-understand way what the associated costs are, what the end customer can ultimately save and what their carbon footprint looks like. This is solid data - in simple terms", says the Eturnity founder.

Register for a free trial under the following link: [Link](#)

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